

We are currently looking for a **Sales Representative** position in our **Brandon Branch**. We are looking for a goal-oriented individual who believes in having a meaningful career that makes a difference in the lives of people we serve while providing you an opportunity you will love. We are a family owned and operated business that is looking for that individual looking to join our family.

Do you want to get up in the morning and enjoy going to work? Are you interested in learning the ins and outs of sales and management in the **Monument Industry**? Do you want to progress and grow quickly in a new and exciting career? The successful candidate will join a hard-working team passionate about what we do while keeping the highest levels of customer service.

If you are passionate about what you do, possess a positive and great attitude, enjoy working with the public and families while not afraid of learning new skills for yourself and are motivated this might be the right position for you.

Your responsibilities would include helping and providing families/people in purchasing a memorial (headstone) for their loved one(s), as well as learning the daily operation of our business and how it operates. You will provide customer service for before and after sales, provides quotes, answering the phone, giving estimates, as well as other duties in the daily operation of our business.

This is a limited experience position as all training and molding will be done by our staff, although you should have the following qualities and experience.

- **Excellent account management, presentation, verbal and written communication skills**
- **Positive attitude and exceptional interpersonal skills, ability to relate to people at all levels of an organization**
- **Ability to work independently and as part of a team**
- **Ability to prioritize and handle multiple tasks**
- **Strong organizational and decision-making skills**
- **Strong attention to detail, analytical and problem-solving skills**
- **High level of integrity, dedication, and desire to succeed**
- **A good driving record and valid driver's license**
- **Solid work history**
- **Must be bondable with no criminal record**
- **Minimum grade 12 education**

What we have to offer:

- On the job training
- Opportunity to advance within the company
- Health Benefits
- Career opportunity